# JEWISH JOURNAL

## **2015-2016 ADVERTISING MEDIA KIT**

# Who We Are

- A free, independent and nonprofit newspaper published bi-weekly since 1977
- Readership of 35,000 and mailed to Jewish & Interfaith households on the North Shore and in Greater Boston communities

### **Demographics**

#### Our readers\*:

- 34% have a family income over \$200K
- 94% are homeowners
- 64% report they are frequently influenced by ads in the Journal
- 60% of our readers are between the ages of 25 and 54
- 70% of our readers have college degrees
- \* Circulation Verification Council independent audit

# Towns of Circulation

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Lois Kaplan – Director of Advertising and Marketing Betsy Breitborde – Senior Account Manager/Digital Specialist

# **FEATURE PAGES**

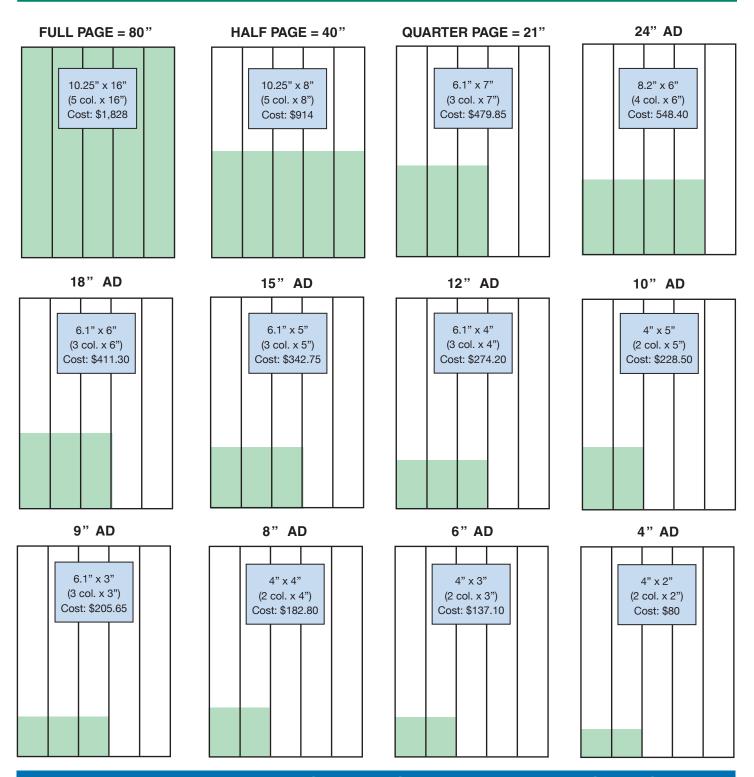
- Arts & Culture
- Business
- Food
- Books
- Travel
- People
- Opinion
- Youth
- Interfaith
- Seniors
- Calendar
- Russian Chronicle

978-745-4111 x110 978-745-4111 x114 lois@jewishjournal.org betsy@jewishjournal.org

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#### **AD SPACE SAMPLES**



# JEWISH JOURNAL 2015-2016 Publication Schedule

| ISSUE<br>NO. | PUBLICATION<br>DATE | VOLUME 40 SPECIAL THEMES                        | AD SPACE<br>DEADLINE |
|--------------|---------------------|---|----------------------|
| 1            | Sept 3              | PREPARE FOR ROSH HASHANAH/Open Houses/Youth     | Aug 24               |
| 2            | Sept 10             | ROSH HASHANAH GREETINGS/Open Houses/Seniors     | Sept 2*              |
| 3            | Sept 24**           | Health Awareness/Open Houses/Youth              | Sept 16**            |
| 4            | Oct 8               | Camp & School Open Houses/Seniors               | Oct 1                |
| 5            | Oct 22              | CELEBRATIONS & SIMCHAHS/Health Awareness/ Youth | Oct 15               |
| 6            | Nov 5               | Prepare for Thanksgiving/Seniors                | Oct 29               |
| 7            | Nov 19              | Prepare for the Holidays/Youth                  | Nov 12               |
| 8            | Dec 3               | PREPARE FOR HANUKKAH/Seniors                    | Nov 25*              |
| 9            | Dec 10              | HANUKKAH GREETINGS/Youth                        | Dec 3                |
| 10           | Dec 24              | Happy New Year/Seniors                          | Dec 17               |
| 11           | Jan 7               | Holiday Sales/Fitness & Beauty/Youth            | Dec 30*              |
| 12           | Jan 21              | <b>WEDDINGS</b> /Seniors                        | Jan 13*              |
| 13           | Feb 4               | Valentines/Camp & School Open Houses/Youth      | Jan 28               |
| 14           | Feb 18              | Business Profiles/Seniors                       | Feb 11               |
| 15           | March 3             | SCHOOLS & CAMPS/ March Madness/Youth            | Feb 25               |
| 16           | March 17            | PURIM/Seniors                                   | March 10             |
| 17           | March 31            | PREPARE FOR PASSOVER/Youth                      | March 24             |
| 18           | April 14            | PREPARE FOR PASSOVER/Seniors                    | April 7              |
| 19           | April 21            | PASSOVER GREETINGS/Mother's Day/Youth           | April 14             |
| 20           | May 5               | House to Home/Grad Gifts/Seniors                | April 28             |
| 21           | May 19              | BAR & BAT MITZVAH MAGAZINE                      | May 5                |
|              |                     | Grad Gifts/Youth                                | May 12               |
| 22           | June 2              | Gifts for Dads & Grads/Seniors                  | May 26               |
| 23           | June 16             | Day Tripping/Youth                              | June 9               |
| 24           | June 30             | Summer Fun/Seniors                              | June 23              |
| 25           | July 14             | Summer Escapes/Youth                            | July 7               |
| 26           | July 28             | <b>WEDDINGS</b> /Seniors                        | July 21              |
| 27           | Aug 11              | Temple Open Houses/Back to School/Youth         | Aug 4                |
| 28           | Aug 25              | Back to School/Seniors                          | Aug 18               |

\* Early ad space reservation due to holiday

\*\*Day after Yom Kippur – issue to printer on Sept 22

# JEWISH JOURNAL

## **2015-2016 ADVERTISING MEDIA KIT**

#### DISPLAY RATES

#### **PCI** Rate

\$22.85 net per column inch

#### **Open Advertising Agency Rate**

\$26.88 net per column inch.

Commissionable at 15% to accredited agencies.

#### **Open Classified Rate**

\$19.25 net per column inch

#### **Business/Professional Profiles**

Your profile includes a 3 column by 7" space, writer and interview. Advertiser provides photo and logo. Cost is \$450.

#### **Frequency Contract Rates**

Discounts are available from 5-20% based on frequency.

#### **Special Charges**

Four-Color Process = \$250 Guaranteed Placement = 20% additional charge

#### **Discount Rates**

Pre-pay discounts are available. Non-profit organizations receive 10% discount.

#### ONLINE RATES

#### **Web Banner Ads**

Available on www.jewishjournal.org. Size is 728 x 90 px. Contact your account manager for more information.

#### DIRECTORY RATES

#### **Health Services**

1.5" block, full year = \$500

1.5" block, full year = \$475 (regular contract advertisers)

1.5" block, half year = \$290

1.5" block, half year = \$275 (regular contract advertisers)

\*Contract includes a minimum of 4 display ads per year with discount and online ad link.

#### Home Improvement and Event Planning

2" block, full year = \$650 per year 2" block, half year = \$360

#### FREE STANDING INSERTS

\$55 net CPM (cost per thousand) based on full press run of 13,000 only = \$715 net/standard insert. Selected inserting is possible. No further discounts apply. Rate based on a maximum of one 8-1/2" x 11" standard copy paper weight sheet of paper. If insert is larger, it must be prefolded. Special arrangements must be made if insert has an indicia. Advertiser must deliver their pre-printed inserts to the printer by noon on Monday prior to the reserved and approved insert date. Additional postage and handling may be charged for inserts heavier than normal.

#### PRESS READY AD SUBMISSIONS

A press-ready ad must be in Adobe PDF format with:

- ALL fonts embedded in PDF
- PDF trim size is exact size of ad space ordered
- · No crop or registration marks
- BLACK text/art is (100% K) or grayscale not RGB.
- COLOR images are CMYK not RGB.
- Photos or logos submitted as: JPG or TIF files
   Resolution is 300 dpi or greater. Line screens are 100 lpi.
- Requests to alter PDFs may be referred back to preparer (PDF editing will not guarantee integrity of original)

Email ads with your account name in the Subject line to your account manager and to production@jewishjournal.org.

Please ask your designer to prepare press ready ad in PDF format specifically for newsprint or call 978-745-4111 x172 or 174 for pre-press requirements, or email your questions to your account manager and to production@jewishjournal.org (include your account name in the Subject line)

#### **AD DEADLINES**

Space reservation deadline for all display and classified ads is 1 p.m. Thursday, one week prior to the publication date.

Ads requiring any production work are due by noon, Friday.

Press-ready ads requiring no work are due by noon, Monday, provided the space was reserved.